



**systems for  
enterprise**

# Job positions brochure



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## Introduction about our company

**Systems for Enterprise** alongside **Insurance systems** and **Risk Control Technologies** is a part of group of companies with familiarly relationships. We have 7 offices worldwide and are covering the North American, Caribbean markets and are freshly starting exploring the European one.

We are focused on the insurance software solutions and combined we have over 110 employees worldwide.

### Systems for Enterprise



We are embracing tomorrow technologies in the FinTech industry. We are reshaping the insurance software solutions through building products that excel. We are highly motivated team composed of developers, business analysts and quality assurance specialists. We do reinsurance optimization software, mobile apps but also provide consulting for other insurance and software companies. We build Selenium automated suits and other QA automated solutions.

Website: <http://systems4enterprise.com/>

### Insurance Systems Inc. (ISI)



ISI is 100% dedicated to providing software solutions to the insurance industry. ISI takes an integrated approach to policy administration.

ISI, founded in 1997, is headquartered in Toronto but has offices in different parts of Northern Americas.

We do BA, QA and automated QA services for ISI and we partner on configuration of customer implementations too.

Website: <http://insurancesystems.com/>

### Risk Control Technologies



RCT provides insurance carriers a unique combination of high tech loss control software and industry expertise. This powerful combination allows teams to achieve their overall risk management objectives through the use of both technology and industry best practices.

Today, Risk Control Technologies' community of loss control leaders includes some of the most progressive loss control focused carriers in the world.

Website: <http://www.riskcontroltech.com/>

## Our projects

### ISI Enterprise

ISI Enterprise is a fully-integrated browser-based insurance policy administration software that helps you reengineer the way insurance carriers do business. Most legacy systems were built to be policy-centric, but ISI believes in putting the clients at the heart of system, providing an end-to-end policy administration system with a "client-centric" approach. Its advanced architecture runs from a single database and code base with real time processing. The solution was designed to help insurers achieve maximum benefit from their IT systems.

### ISI Cargo

ISI Cargo is a web-based certificate system developed specifically for the ocean marine insurance market. ISI Cargo allows carriers to create an online marketplace, where their brokers and insureds can issue their own certificates based on rules and parameters set up by the underwriters. Designed for productivity and improved service, ISI Cargo lessens the workload for clients, brokers and insurers. It facilitates straight through processing all of the certificates within the underwriting limits, while exception certificates can be controlled via an automated referral process. ISI Cargo was developed using ongoing feedback from agents, policyholders and insurers. With regular enhancements, it remains the leading solution in the market.

### OptimalReinsurance.com

Optimal Reinsurance Management (ORM) is composed of state of art mathematical modeling of the insurance company future and optimizing the reinsurance treaties so that the company stays safe while making most profits out of it.

The ORM model breaks the stats by insurance type and offers insights into the profitability of each portfolio segment which can drive the management idea of marketing different portfolio segments differently. ORM can also indicate optimal Reinsurance treaties by Class/Policy type and/or joint ones.

**TravellingInsured.com**

TravelingInsured is project which is a standalone platform for online sales of insurance policies which includes both mobile apps and web administration panel. The mobile app is friendly and allows users to buy insurance on the go. The administrative panel allows administration of the sales, but also drilling down reports and administration of the sales.

**MarineManage.com**

We are developing a complete hardware and software solution for boat tracking and communication in the Caribbean region. The solution helps the local police and marine patrols to be able to manage the fishermen boats and react when they are in danger.

**Risk Control Inspection software**

The Risk Control Technologies System is an end-to-end solution that automates the loss control inspection and survey process. The system consists of a web-based application combined with offline tablet applications to streamline the inspection process from request right through to completion of the field work and report creation.

The system also provides a suite of tools for underwriters, managers and other stakeholders to analyze risks and support decision-making.

## Our internship and job openings

We are a young, enthusiastic and highly likable team and we are looking to add few new smiling faces on board.

The company policy is that most new hires pass an internship period of few months, but we sometimes fall in love with somebody's personality and decide to employ them much faster.

We are looking into fun and busy summer. We are going to do some BBQ on the rooftop, do some serious coding in our office and even more serious relaxing in our pool.

So if you are interested, pick a position, drop us an email and cross your fingers ☺

Here are the positions we are looking for:

### **Release Technician aka the SysAdmin apprentice**

- This team member would be responsible for running QA, UAT and Production releases for the ISI clients
- The majority of releases take place early Saturday morning CEST.
- There would be occasional releases throughout the week as required by our clients, but that would largely be the exception and not the rule
- We would start by training the technician to run releases for QA only; once capable, we would then look to have this team member run production releases
- Basic knowledge of network security is required and basic knowledge of Jenkins and AWS is an advantage.
- Obviously, flexible working hours are required

### **Selenium automated tests developer**

- This team member would join our QA automation team and will learn both the concepts of QA, the ISI Enterprise software and the Selenium suit.
- Knowledge of Java, HTML, JQuery and JavaScript would be advantage, but a common developer's logic would be sufficient for the start.
- This team member will be closely collaborating with the ISI Toronto office. The probability the internship to become a full time job position are high.
- We are looking for a person that would accept dynamic environment and frequent trips to Toronto.

**TravelingInsured.com Android developer**

- This team member would be responsible for developing the mobile app of the TravelingInsured.com project.
- This team member would be both enhancing the existing solution and designing new outlooks for our new clients and implementations.
- Knowledge of Android studio and Android mobile development principles is required. Knowledge of graphical software is an advantage. Java language knowledge is obviously something that we are looking to, but JSON and api implementation experience would be advantage too.

**TravelingInsured.com .NET developer**

- This team member would be responsible for developing both backend and frontend of the admin panel of the TravelingInsured.com project.
- Knowing the MVC concept in .NET and basic knowledge of MySQL would be a win-win combo for the backend part.
- Knowing Bootstrap, CSS, JQuery, HTML and Javascript would be required too.

**MarineManageme.com MVC .NET developer**

- This team member would be blending into a freshly started project on for boat tracking and communication in the Caribbean region. If the project turns out to be viable the internship would grow into full-time employment with possibilities for traveling in the Caribbean basin.
- Responsible for developing both backend and frontend solutions for the .NET admin panel of the Marinemange.com project.
- Knowing the MVC concept in .NET and basic knowledge of MySQL would be a win-win combo for the backend part.
- Knowing Bootstrap, CSS, JQuery, HTML and Javascript would be required too.

## UX Front-end Developer – ISI Enterprise

- This team member would be assisting the ISI Toronto office with the user interface tasks
- ISI senior developers in Toronto are leading an initiative for complete revamping of their major ISI Enterprise software and this position will be responsible to helping them
- This task requires someone with great attention to detail and process. Aesthetics is obviously a key component of the task and knowledge of front end development tools would be must-have.
- Commanding knowledge of Graphical software (ex. Adobe Illustrator), HTML, JavaScript, JQuery, CSS, Bootstrap would be the skills needed for this internship.

## Sales & marketing

- We are looking for a person which would join our CEO in the sales and marketing team. Trainings will be provided by German experts in the field but new processes will be established too.
- This will require digital marketing skills but also knowledge of classical marketing concepts.
- Knowledge of SEO, Google Analytics, LinkedIn Navigator and Sales Force would be considered as an advantage.
- This person would initially work on lead generation and market analysis and in the later stages of the internship would join the cold calling and email blasting activities.
- Although it is a payed internship any sales conversion along the way would be rewarded with sales percentage too.
- We are looking for a person keen to learning. A responsible team player which is determined and persistent.
- We are looking for charming personality. Someone with good analytical skills.
- Goal oriented, with high level of motivation.
- Excellent communication and presentation skills.



## Useful info and tips

- Our working time is from 10:00 to 18:00
- We are looking for an internships of 2 months at least.
- We are located at 6<sup>th</sup> street #228 Bardovci  
<https://www.google.mk/maps/place/Le+ch%C3%A2teau+de+la+Poire/@42.024773,21.3983596,14z/data=!4m2!3m1!1s0x0000000000000000:0x2e5933c91e72a0e7?hl=en>
- Few busses run close to our doorstep – 21A and 21  
<http://www.jsp.com.mk/VozenRed.aspx>
- The company is providing the food ingredients and we are cooking it together. Check us out at <https://www.instagram.com/s4e.foodcorner/> yep we know we are little bit hipsters. We even plan to brew our own beer☺
- As mentioned above we are looking for people which will prove that they are employee material and we are looking into building some serious relationships with them.